

# **Operational** Management - CMI Level 5









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# **Duration**

Three teaching days

# **Validating Body**

CMI

### **Overview**

The Operations Management Course – CMI Level 5 presents delegates with practical tools and techniques to develop their own operational strategy encompassing the broad and multifaceted nature of operations.

Operational excellence is vital for organisations in achieving their objectives, it's those long lists of interconnected tasks, responsibilities and initiatives that the operations manager co-ordinates to maximise efficiency and minimise waste, utilising and allocating resources effectively.

Operational managers have a vital role in our organisations, covering all key operational aspects of the business they work for influencing sales, marketing, purchasing, manufacturing, HR management, communications, financial planning and more. This is a privileged role and this course build upon this domain of knowledge.

### Who is this course for

This course is for Operations Managers, Assistant Operations Managers. Senior Operations Managers, Service Managers or Aspiring Operational Managers who want to develop their key skills and attributes for the role of a successful operations manager.

This course will allow delegates to build their confidence together with expertise needed to drive operational excellence from operational strategy to execution, to help your organisation thrive now and in the future.

# **Learning Outcomes**

On completion of this programme, delegates will:

- An understanding of the value of developing and interpreting good intelligence to inform decision making
- The ability to analyse performance data to maximise productivity
- Have the ability to make informed, evidence-based decisions
- Give an understanding of how to motivate staff who create and maintain a highperformance culture
- Develop an understanding of inter-organisational strategic direction and planning
- Increased confidence to negotiate confidently and deliver better operational outcomes
- Understand and assess the use of performance indicators, including measuring the financial performance of operations
- Critically reflect on their use of financial management information within their organisational setting
- Be able to build an effective people strategy

# Qualification

# The CMI Level 5 Certificate in Strategic Management and Leadership

#### Assessment

The CMI Level 5 Certificate in Management and Leadership Practice is designed for managers and leaders who have the authority and responsibility to drive business activities or involved in operational change. The qualifications require managers and leaders to build on their strategic management and leadership skills to focus on the requirements of embedding these skills into an organisation's operational strategy.

Delegates will be required to complete two 4,000 word written assignments. Each assignment requires taught theory to be applied to the organisational context:

- 526 Principles of Leadership Practice
- 519 Managing Quality and Continuous Improvement

#### Support

As part of your course fee, you are given free and unlimited access to post-classroom tutorials. These are organised monthly and run by CMI qualified tutors to help guide learners through the assignment writing phase.

# 2022 Finalist for Outstanding Training Provider

In 2022 we were shortlisted for the Outstanding Training Provider of the Year Award with Chartered Management Institute.

The CMI who celebrated it's 75th year, recognised In Professional Development as a provider producing exceptional positive impact on the learner experience in the category of small business, as a result of its partnership with the Institute.



We are honoured to have been shortlisted for our work as a training provider so early in our short period of offering professional development programmes and privileged to continue delivering outstanding courses CMI accredited courses through our Non-HE Partner's relationship. Find out more about our shortlisting here.

# **Agenda**

#### **Session One: Leading Operational Teams**

Key themes include:

- Operational leadership
- Managing the operations team
- Communication; managing conflict, art of negotiation.
- Handling conflicting priorities

#### **Session Two: Operational Excellence**

Key themes include:

- Process management
- Planning and forecasting incl. finance
- Data driven decision making / steering performance
- Process improvement; lean, six sigma, improvement science

# **Agenda**

#### **Session Three: Operational Planning**

Key themes include:

- Operational strategy
- Planning; business and workforce
- Developing business cases / reporting
- Risk management

#### **Tutors**

#### **Darya Belsner**

Darya has over 12 years corporate senior leadership experience working in HR Tech industry supporting a variety of clients such as KMPG, Michael Page, Brunel and Bupa. She currently holds a Senior Director role in Operations working across EMEA, North America and APAC regions.

Throughout her career Darya has always been on the forefront of driving positive change and improving efficiency. She is known for her commercial diligence, operational insight and strong business acumen, effective cross-functional partnerships, strong project management skills, and clear communication are the pillars of Darya's career success. This experience coupled with her unique approach to coaching now helps her clients unlock their potential, leverage their strengths, build better relationships and get long lasting results.

